

BUSINESS PARTNER BRIEF

JANUARY 2021





Director's Message

I am thrilled that 2021 is here and it is filled with hope. We had some exciting announcements this past month, which have given us a peek into the positive changes coming our way. As we eagerly step into the new year, I look forward to our continued partnership and commitment to providing safe, easy and excellent service for our travelers. Read more below, and best wishes for a very happy and prosperous new year! -Cynthia Guidry

Check Out Our New Destinations!

All told, our air carrier partners announced a total of seven new destinations this past month, all commencing service in March or April. We are so happy to offer more choices to our travelers and to see the number of flights projecting upwards in the spring.

Southwest Airlines announced daily nonstop service to Chicago (Midway), Dallas (Love), Houston (Hobby), Reno and St. Louis. Hawaiian Airlines announced new daily nonstops to the beautiful island of Maui. And, rounding out the month of December, American Airlines announced a new daily nonstop to Dallas/Fort Worth.

Check out our new route map to the right or visit bit.ly/LGBDestinations.



Nonstop Destinations from Long Beach Airport (LGB)

American Airlines Dallas/Ft. Worth, TX Phoenix, A7 Delta Air Lines

Denver, CO Salt Lake City, UT Hawaiian Airlines Honolulu, HI

Southwest Airlines Austin, TX · Honolulu, H *Chicago, IL (Midway)
*Dallas, TX (Love)

*Houston, TX (Hobby) Las Vegas, NV Sacramento CA St. Louis, MO Oakland, CA San Jose, CA Phoenix, AZ

long beach airport where the going is easy®

** Service begins April 2021 All destinations subject to change | Rev. 12/20



LGB Business Partner Spotlight: ABM

This month we'd like to introduce Mahmud Patel, ABM's General Manager at LGB. He recently hit his 30-year anniversary with the company, first starting out in 1990 as a shift manager at LAX and then working his way up through various roles. This is his second stint at LGB and is in charge of all airport parking operations.



Q: Can you tell us what ABM does at LGB?

A: ABM is a leading provider of facility solutions. ABM's comprehensive capabilities include janitorial, electrical/lighting, energy solutions, facilities engineering, HVAC/mechanical, landscape and turf, mission critical solutions and parking, provided through stand-alone or integrated solutions. At Long Beach Airport, our Aviation landside team provides support for parking operations and our Aviation airside team provides support for airline terminal services.

Q: How has COVID-19 affected your business?

A: Since we are an essential service to the airport and other businesses, we have adapted and adjusted our protocols and processes throughout the pandemic to help ensure the wellbeing and safety of our clients and the flying public. The days of janitorial staff operating "behind the scenes" are behind us forever; now, airports and airlines must demonstrate that they are doing everything they can to safeguard the health of travelers. Just like people walking into an airport expect to see security, now travelers expect to see cleaning and safety protocols in a way that they had never seen before. Our team continues to serve Long Beach and surrounding communities and is excited to welcome back our customers as business returns. COVID-19 has also adversely affected our revenue, as it has businesses across the United States.



Q: What do you like best about being part of the LGB community?

A: The Long Beach community is friendly and diverse, and one of the best places to work (that's why I returned for a second time)! Long Beach Airport is a historic airport in Southern California, where flying is smooth and easy, and the experience is pleasant. Our customers love the ease and convenience of LGB, and we are proud to serve them. I enjoy every moment at LGB, especially with my ABM colleagues, where everyone works together to serve our customers.

Q: Anything else you'd like to share with your fellow LGB business partners?

A: ABM is proud to serve the amazingly vibrant and inclusive community at LGB, and we are committed to continuing to provide our customers with a seamless and pleasant airport experience. I am thankful to all of our business partners for helping us create a fun and collaborative working experience.

LGB's World War II History

Last month, the Airport marked Pearl Harbor Remembrance Day on December 7 with a social media post sharing LGB's important role during World War II. As the oldest municipal airport in the state of California, we love to share our rich history with the public.

Our historic terminal was dedicated just six months before the attack on Pearl Harbor. The airport was taken over by the Civil Aeronautics Administration (CAA) and the terminal was camouflaged until 1945.

Long Beach played a critical role in the manufacture of warplanes for the nation's defense. Douglas Aircraft, which was already based at LGB, went into intensive production after Pearl Harbor. The photo below shows some of the 3,000 B-17 Heavy Bombers manufactured for the war effort.

LGB's rich military history continues to this day, as we regularly play host to military aircraft.





Construction Updates

Phase II of the Terminal Area Improvements Program continues as a priority program for the Airport, though the financial impact of the pandemic has required significant adjustments to the construction schedule. Progress on the new Checked Baggage Inspection System (CBIS) facility continues and will be substantially complete by the end of 2021. Exterior wall framing, roof installation on metal decking, insulation and final roofing material are in progress. The site underground, including electrical, information technology systems and plumbing, is complete for the CBIS building, and has commenced for the new Ticketing Lobby.



View of CBIS facility with exterior wall framing in place

The Ticketing Lobby will have the greatest operational and passenger experience impact, as it is the primary passenger interface facility and will allow for new technology, such as common use, self-service kiosks. You can read a more in-depth status update on the Airport's Phase II construction program in the <u>recent memo</u> from City Manager Tom Modica to the Mayor and City Council, dated December 21, 2020.

In other construction news, our team wrapped up substantial completion of the \$8 million Taxiway D reconstruction at the end of 2020. This project extended the life of the existing pavement until it is scheduled for full reconstruction. Approximately 150 incandescent airfield light fixtures in the construction area were replaced with LEDs, which means overall reduced maintenance, energy use and significant long-term cost savings.



The coming year will continue to be busy with construction. In addition to the Phase II program, Taxiway B and Taxiway L are on the docket for 2021. These projects are critical for our Airfield Improvement Program, receive substantial funding from the FAA and are an important source of high-paying construction jobs.



Example of new LED elevated edge lights

November Commercial Flight Activity

Airline passenger traffic at LGB decreased 81.8 percent in November 2020 compared with the same period in 2019; LGB served 56,143 passengers in November 2020. Total air cargo carried by aircraft, both inbound and outbound, decreased 27.1 percent in November 2020 compared to the same time the previous year; 1,158 tons passed through LGB in November 2020.

	November 2020	November 2019	% Change	YTD 2020	YTD 2019	% Change
Passenger Traffic						
Enplanements	27,082	153,951	-82.4%	496,694	1,632,277	-69.6%
Deplanements	29,061	154,608	-81.2%	500,263	1,630,240	-69.3%
Total Passenger Traffic	56,143	308,559	-81.8%	996,957	3,262,517	-69.4%
Total Air Cargo (Tons)	1,158	1,589	-27.1%	13,901	18,804	-26.1%

Definitions:

Passenger Traffic – Number of airline passengers both enplaned (departures) and deplaned (arrivals).

Air Cargo - Cargo carried by commercial aircraft, both inbound and outbound.



Administrative Office Closures

Long Beach Airport administrative offices will be closed alternating Fridays until the furlough period ends September 30, 2021, to help balance the City's budget during this economic downturn. This month a designated furlough day will be the scheduled work day before the City holiday.

Airport operations, security and janitorial services will continue uninterrupted. LGB administrative offices will be closed on the following days:

Friday, January 8 Friday, January 22

A complete <u>list of furlough closure dates</u> is available on the City's website.